

# SAAD AHMED ALQAHTANI



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## Profile

MBA in Tourism and Hotel development, with twenty -six (26) years of experience in major international hospitality, leisure companies and in government sector, taking the lead in different major projects focusing on recreational, tourism and hospitality services in both Saudi Arabia and U.S.A., utilizing my background in operation, technical and legal experience in this field. Hence, more than thirty (30) training courses in hospitality management.

## A peak at the past and the present I joined:

- Saudi Aramco, \_AMI GAMA, Intercontinental Hotel Group, Walt Disney World leading the (Saudi ambassadors) of Saudi Arabian Exhibit in EPCOT at Walt Disney World Florida in 2000) and \_Finely I joined the Saudi Commission for Tourism and National Heritage in Jan.2003, as tourism accommodation project manager, to lead the technical and legislation team, to review current hospitality tourist accommodations sector services, laws and regulations in the Kingdom, to find the qualitative shift in the sector.
- CEO, Tourism Business Center Company.

## Achievements

- Drafting, finalizing and implementing the tourist accommodation sector regulation, hotel classification criteria (Hotels, Resorts, Apartment Hotel, and Motels. etc....), hotel Operators, timeshare regulations, and the automation of the licensing process, (approved by (SCTH) board members).
- Creating a new market segment for IHG hotels that maintain arrange of 10 to 15% of total revenue of the hotel, most hotels have adopted this segment.

## Competencies &Skills

- Team player and have the ability to manage and delegate.
- Take a logical and analytical approach to solving problems and resolving issues.
- Leading by example, motivate have the ability to work under pressure
- Asset management proficient skills in association with investment decision, and the development of strategic policies.
- Expertise in preparation of yearly evaluation and regular report for asset monitoring including detailed analysis of financial as well as physical aspects of each properties with emphasis on quality of services, safety and hygiene.
- Flexibility to perform related duties and complete special tasks as and when required.

## International Speaker/ Lecturer:

- Saudi Travel & Tourism Investments Market Riyadh 2013, 2014, 2015
- Arabian Hotel Investment Conference Dubai 2015.
- World tourism Forum Istanbul, Turkey 2016, 2017.
- Hotelier Summit Middle East Qatar 2017.

*Declaration: I hereby declare that the above information is true and correct to the best of my knowledge.*